

U.S. Xpress Reports Fourth Quarter and Full Year 2022 Financial Results

Company surpasses \$2.0 billion in operating revenue for the Full Year 2022

Chattanooga, Tenn. – February 9, 2023 – U.S. Xpress Enterprises, Inc. (NYSE: USX) today announced financial and operating results for the fourth quarter and full year 2022.

Fourth Quarter 2022 Highlights (compared to Fourth Quarter 2021 unless noted otherwise)

- Operating revenue of \$542.5 million compared to \$531.6 million
- Operating loss of \$5.7 million compared to operating loss of \$5.1 million
- Sequentially, Realignment Plan-related cost savings were approximately \$8.0 million in the fourth quarter, which on an annualized basis represents \$32.0 million in fixed cost savings
- The Company has successfully completed the realignment of its Truckload Segment designed to improve operating profitability and cash flow as well as pay down debt in 2023
- The Company generated \$43.5 million in cash from operations and had liquidity of \$106.1 million exiting 2022

"For the full year, we generated record operating revenue, identified significant fixed costs that we are taking out of the business, and realigned our Truckload segment to improve operating profitability going forward," said Eric Fuller, President, and CEO. "In the fourth guarter, sequential rate pressure from our spot market exposure and higher fuel costs more than offset the positive contributions from our Dedicated and Brokerage businesses as well as the progress made from our Realignment Plan. In 2023, we will continue to focus on execution, servicing our customers at a high level and reducing our spot market exposure. We believe the benefits from these initiatives combined with our lower fixed cost structure will become apparent as the market turns."

Fourth Quarter and Full Year 2022 Financial Performance

	Quarter Ended December 31, Year Ending D						December 31,	
		2022		2021		2022		2021
Operating revenue	\$	542,451	\$	531,605	\$	2,161,170	\$	1,948,526
Revenue, excluding fuel surcharge		475,209		487,280		1,896,149		1,794,278
Operating income (loss)		(5,668)		(5,110)		(22,150)		18,429
Net income (loss) attributable to controlling interest		(11,211)		(5,286)		(40,457)		10,870
Earnings (losses) per diluted share		(0.22)		(0.10)		(0.79)		0.21
Adjusted net income (loss) attributable to controlling interest ¹		(9,161)		(1,995)		(32,150)		8,158
Adjusted earnings (losses) per diluted share ¹	\$	(0.18)	\$	(0.04)	\$	(0.63)	\$	0.16
Operating Ratio								
Truckload operating ratio		102.6%		102.0%		102.0%		99.0%
Brokerage operating ratio		92.1%		97.2%		95.5%		99.2%
Operating ratio		101.0%		101.0%		101.0%		99.1%
Adjusted operating ratio ¹		101.2%		100.2%		101.2%		98.7%

Operating revenue was \$542.5 million, an increase of 2.0%, compared to the fourth quarter of 2021. Revenue, excluding fuel surcharge, was \$475.2 million, a decrease of 2.5% compared to the fourth quarter of 2021.

Operating loss was \$5.7 million for the fourth quarter of 2022 compared to \$5.1 million in the fourth quarter of 2021.

Net loss attributable to controlling interest for the fourth quarter of 2022 was \$11.2 million, or \$0.22 per diluted share, compared to \$5.3 million, or \$0.10 per diluted share, in the fourth quarter of 2021.

Adjusted net loss attributable to controlling interest¹, which excludes an unrealized loss on a strategic equity investment, for the fourth quarter of 2022 was \$9.2 million, which compares to \$2.0 million in the fourth quarter of 2021. As a reminder, adjusted net loss attributable to controlling interest¹ for the fourth quarter of 2021 excluded a non-cash impairment charge in addition to an unrealized loss on a strategic equity investment.

Truckload Segment

	Qu	arter Endec	d Dec	cember 31,	Year Ending [ember 31,	
		2022		2021	2022		2021
Truckload revenue	\$	464,077	\$	419,747	\$ 1,824,855	\$	1,567,520
Truckload revenue, excluding fuel surcharge		396,835		375,422	1,559,834		1,413,272
Operating income (loss)		(11,890)		(8,230)	(37,311)		15,323
Operating ratio		102.6%		102.0%	102.0%		99.0%
Adjusted operating income (loss) ¹	\$	(11,890)	\$	(3,896)	\$ (37,937)	\$	19,657
Adjusting operating ratio ¹		103.0%		101.0%	102.4%		98.6%

¹ - See "Non-GAAP Financial Measures" section of this earnings release for more detail including GAAP to Non-GAAP reconciliations.

Truckload revenue, excluding fuel surcharge, was \$396.8 million, an increase of 5.7%, compared to the fourth quarter of 2021. The increase was primarily due to a combination of a 13.4% increase in average available tractors and a 2.0% increase in overall average revenue per tractor per week as compared to the fourth quarter of 2021.

Truckload segment operating loss was \$11.9 million, an increase of 44.5%, compared to the fourth quarter of 2021. The increased operating loss was due to the Company's spot market exposure, which combined with weaker overall freight volumes caused the average revenue per mile in the over-the-road (OTR) division to decrease by \$0.06 per mile compared to the fourth quarter of 2021. In addition, net fuel expense was \$0.09 per mile higher compared to the fourth quarter of 2021. These headwinds more than offset the cost savings in the quarter from the Company's Realignment Plan as well as the higher revenue per tractor per week in the Company's Dedicated division and the higher revenue miles per tractor in the Company's OTR division, which were captured across a larger fleet size compared to the fourth quarter of 2021.

Mr. Fuller commented, "I am proud of the progress that our team made since we announced the Realignment Plan in early September. During the quarter, the rate pressure we experienced from our spot market exposure more than offset the operational progress we made. It's important to highlight that had spot rates been at parity with contracted rates, we would have generated an additional approximately \$26 million in operating income in the quarter. The team is working with an extreme sense of urgency to reduce our spot market exposure and I expect that this work combined with further improvements in our OTR utilization, and our lower fixed cost structure, will lead to incremental earnings as the market turns."

Brokerage Segment

	Quarter Ended December 31,					Year Ending [ember 31,	
		2022		2021		2022		2021
Brokerage revenue	\$	78,374	\$	111,858	\$	336,315	\$	381,006
Purchased transportation		61,019		96,927		272,660		332,863
Other operating expenses		11,133		11,811		48,494		45,037
Operating income	\$	6,222	\$	3,120	\$	15,161	\$	3,106
Operating ratio		92.1%		97.2%		95.5%		99.2%
Load count		28,745		48,551		133,422		179,178

Brokerage revenue was \$78.4 million, a decrease of 29.9% compared to the fourth quarter of 2021. The decrease in Brokerage revenue was driven by a 40.8% decrease in load count which more than offset the 18.3% increase in revenue per load compared to the fourth quarter of 2021. The year-over-year decline in load count was primarily due to an increase in allocation of available freight to the Company's asset-based OTR fleet which increased by 15.1% compared to the fourth quarter of 2021.

Brokerage operating income was \$6.2 million, an increase of 99.4% compared to the fourth quarter of 2021. This increase was due to the higher revenue per load and lower purchased transportation expense in the fourth quarter as compared to the fourth quarter of 2021.

Liquidity and Capital Allocation

At the end of the fourth quarter of 2022, the Company had \$106.1 million of liquidity (defined as cash balances plus availability under the Company's revolving credit facility), \$481.9 million of net debt (defined as long-term debt, including current maturities less cash balances), and \$242.3 million of stockholders' equity.

For the full year 2022, capital expenditures, net of proceeds, were \$153.1 million, and exclude equipment financed under operating leases.

For the full year 2023, the Company expects capital expenditures, net of proceeds to be less than \$75.0 million while maintaining the average age of its fleet at less than 2.5 years and to exit 2023 with more liquidity than it had exiting 2022.

As a reminder, most of the Company's annual capital expenditures relate to tractors and trailers, for which the Company generally uses a combination of loan financing agreements and finance lease arrangements to fund these acquisitions.

Outlook

Mr. Fuller commented, "We made tremendous progress in 2022 realigning our Truckload operations and getting back to the basics in our OTR division. This message has been well received by our customers, and while the freight market is currently challenging, we will continue to focus on execution, servicing our customers at a high level, and reducing our spot market exposure. We expect the benefits from these initiatives combined with the cost savings from our Realignment Plan to positively impact our financial results as the market turns."

Conference Call Information

The Company will host a conference call and simultaneous webcast to discuss its fourth quarter 2022 financial and operating results on February 9, 2023, at 5:00 p.m. ET. The conference call can be accessed live by dialing 1-888-800-8518 or, for international callers, 1-646-307-1863 and asking to be joined to the US Xpress Fourth Quarter 2022 Earnings Conference Call. The simultaneous webcast can be accessed on the Investor Relations website at investor.usxpress.com.

Supplemental Financial Information

Additional information regarding the Company's operating results is provided below as well as on the Company's investor page at <u>investor.usxpress.com</u>.

(1) Non-GAAP Financial Measures

In addition to our net income determined in accordance with U.S. generally accepted accounting principles ("GAAP"), we evaluate operating performance using certain non-GAAP measures, including Adjusted Operating Ratio, Adjusted Operating Income (Loss), Adjusted Net Income (Loss) Attributable to Controlling Interest, and Adjusted EPS (on a consolidated and, as applicable, segment basis). Management believes the use of non-GAAP measures assists investors and securities analysts in understanding the ongoing operating performance of our business by allowing more effective comparison between periods. Further, management uses non-GAAP Adjusted Operating Ratio, Adjusted Operating Income (Loss), Adjusted Net Income (Loss) Attributable to Controlling Interest, and Adjusted EPS measures on a supplemental basis to remove items that may not be an indicator of performance from period-to-period. In addition, management uses net debt, defined as long-term debt, including current maturities less cash balance. Management uses this metric to monitor the Company's financial leverage and believes it is useful to investors and securities analysts as it provides insight into our financial strength. The non-GAAP information provided is used by our management and may not be comparable to similar measures disclosed by other companies. The non-GAAP measures used herein have limitations as analytical tools and should not be considered measures of income generated by our business or discretionary cash available to us to invest in the growth of our business. You should not consider the non-GAAP measures used herein in isolation or as substitutes for analysis of our results as reported under GAAP. Management compensates for these limitations by relying primarily on GAAP results and using non-GAAP financial measures on a supplemental basis.

Non-GAAP Reconciliation - Adjusted Operating Income and Adjusted Operating Ratio (unaudited)

	Q	uarter Endec	Dece	ember 31,	Year Ending December 31,				
(in thousands)	2022 2021					2022		2021	
GAAP Presentation:									
Total revenue	\$	542,451	\$	531,605	\$	2,161,170	\$	1,948,526	
Total operating expenses		(548,119)		(536,715)		(2,183,320)		(1,930,097)	
Operating income (loss)	\$	(5,668)	\$	(5,110)	\$	(22,150)	\$	18,429	
Operating ratio		101.0%		101.0%		101.0%		99.1%	
Non-GAAP Presentation									
Total revenue	\$	542,451	\$	531,605	\$	2,161,170	\$	1,948,526	
Fuel surcharge	_	(67,242)		(44,325)		(265,021)		(154,248)	
Revenue, excluding fuel surcharge		475,209		487,280		1,896,149		1,794,278	
Total operating expenses		548,119		536,715		2,183,320		1,930,097	
Adjusted for:									
Fuel surcharge		(67,242)		(44,325)		(265,021)		(154,248)	
Impairment charges ¹		-		(4,334)		(4,218)		(4,334)	
Gain on sale of terminal ²		-		-		4,002		-	
Adjusted operating expenses		480,877		488,056		1,918,083		1,771,515	
Adjusted operating income (loss)	\$	(5,668)	\$	(776)	\$	(21,934)	\$	22,763	
Adjusted operating ratio		101.2%		100.2%	_	101.2%		98.7%	

¹During the first and third quarter of 2022, we incurred a non-cash adjustment due to the write off of obsolete technology ²During the second quarter of 2022, we recognized a gain of \$4,002 on sale of terminal which was leased to a former subsidiary

Non-GAAP Reconciliation - Truckload Adjusted Operating Income and Adjusted Operating Ratio (unaudited)

	Q	uarter Endeo	d Dec	ember 31,	Year Ending December 31,				
(in thousands)		2022	2021		2022			2021	
Truckload GAAP Presentation:									
Total Truckload revenue	\$	464,077	\$	419,747	\$	1,824,855	\$	1,567,520	
Total Truckload operating expenses		(475,967)		(427,977)		(1,862,166)		(1,552,197)	
Truckload operating income (loss)	\$	(11,890)	\$	(8,230)	\$	(37,311)	\$	15,323	
Truckload operating ratio		102.6%		102.0%		102.0%		99.0%	
Truckload Non-GAAP Presentation									
Total Truckload revenue	\$	464,077	\$	419,747	\$	1,824,855	\$	1,567,520	
Fuel surcharge		(67,242)		(44,325)		(265,021)		(154,248)	
Revenue, excluding fuel surcharge		396,835		375,422		1,559,834		1,413,272	
Total Truckload operating expenses Adjusted for:		475,967		427,977		1,862,166		1,552,197	
Fuel surcharge		(67,242)		(44,325)		(265,021)		(154,248)	
Impairment charges ¹		-		(4,334)		(3,376)		(4,334)	
Gain on sale of terminal ²		-		-		4,002		-	
Truckload Adjusted operating expenses		408,725		379,318		1,597,771		1,393,615	
Truckload Adjusted operating income (loss)	\$	(11,890)	\$	(3,896)	\$	(37,937)	\$	19,657	
Truckload Adjusted operating ratio		103.0%		101.0%		102.4%		98.6%	

¹During the first and third quarter of 2022, we incurred a non-cash adjustment due to the write off of obsolete technology ²During the second must be second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a former subsidiated as the second must be advected as a second mus

Non-GAAP Reconciliation - Adjusted Net Income and EPS (unaudited)

	Qu	uarter Endec	d Decer	mber 31,	Year Ending December 31,			
(in thousands, except per share data)		2022		2021		2022	2021	
GAAP: Net income (loss) attributable to controlling interest	\$	(11,211)	\$	(5,286)	\$	(40,457)	\$	10,870
Adjusted for:								
Income tax provision (benefit)		(3,323)		(4,299)		(13,179)		433
Income (loss) before income taxes attributable to controlling								
interest	\$	(14,534)	\$	(9,585)	\$	(53,636)	\$	11,303
Unrealized loss (gain) on equity investment ¹		2,107		452		12,096		(7,677)
Gain on sale of terminal ²		-		-		(4,002)		-
Gain on sale of equity method investment ³		-		-		(1,258)		-
Impairment charges ⁴		-		4,334		4,218		4,334
Adjusted income (loss) before income taxes		(12,427)		(4,799)		(42,582)		7,960
Adjusted income tax (benefit)		(3,266)		(2,804)		(10,432)		(198)
Non-GAAP: Adjusted net income (loss) attributable to								
controlling interest	\$	(9,161)	\$	(1,995)	\$	(32,150)	\$	8,158
GAAP: Earnings (losses) per diluted share	\$	(0.22)	\$	(0.10)	\$	(0.79)	\$	0.21
Adjusted for:								
Income tax expense attributable to controlling interest		(0.06)		(0.09)		(0.26)		0.01
Income (loss) before income taxes attributable to controlling								
interest	\$	(0.28)	\$	(0.19)	\$	(1.05)	\$	0.22
Unrealized loss (gain) on equity investment ¹		0.04		0.01		0.24		(0.15)
Gain on sale of terminal ²		-		-		(0.08)		-
Gain on sale of equity method investment ³		-		-		(0.02)		-
Impairment charges ⁴		-		0.09		0.08		0.08
Adjusted income (loss) before income taxes		(0.24)		(0.09)		(0.83)		0.15
Adjusted income tax (benefit)		(0.06)		(0.05)		(0.20)		(0.01)
Non-GAAP: Adjusted earnings (losses) per diluted share		. ,		. ,		<u> </u>		
attributable to controlling interest	\$	(0.18)	\$	(0.04)	\$	(0.63)	\$	0.16

¹During 2022 and 2021, we recognized an unrealized loss (gain) on a strategic equity investment

²During the second quarter of 2022, we recognized a gain of \$4,002 on sale of terminal which was leased to a former subsidiary ³During the first quarter of 2022, we incurred a gain on sale related to an equity method investment in a former wholly owned subsidiary of \$1,258

⁴During the first and third quarter of 2022, we incurred a non-cash adjustment due to the write off of obsolete technology

Forward Looking Statements

This press release contains certain statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and such statements are subject to the safe harbor created by those sections and the Private Securities Litigation Reform Act of 1995, as amended. Such statements may be identified by their use of terms or phrases such as "expects," "estimates," "projects," "believes," "anticipates," "plans," "intends," "outlook," "strategy," "optimistic," "will," "could," "should," "may," "focus," "seek," "potential," "continue," "goal," "target," "objective," derivations thereof, and similar terms and phrases. In this press release, such statements may include, but are not limited to, statements in the "Outlook" section, statements regarding the freight environment, future utilization, the expected impact of the Company's realignment plan, the Company's spot market exposure, cost structure, Truckload operations and OTR division, and any other statements concerning: any projections of earnings, revenues, cash flows, capital expenditures, compliance with financial covenants, or other financial items; any statement of plans, strategies, or objectives for future operations; any statements regarding future economic or industry conditions or performance; and any statements of belief and any statements of assumptions underlying any of the foregoing. Forward-looking statements are based upon the current

beliefs and expectations of our management and are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, which could cause future events and actual results to differ materially from those set forth in, contemplated by, or underlying the forward-looking statements. The following factors, among others, could cause actual results to differ materially from those in the forwardlooking statements: general economic conditions, including inflation and consumer spending; political conditions and regulations, including future changes thereto; changes in tax laws or in their interpretations and changes in tax rates; future insurance premiums and claims experience, including adverse changes in claims experience and loss development factors, or additional changes in management's estimates of liability based upon such experience and development factors that cause our expectations of insurance premiums and claims expense to be inaccurate or otherwise impacts our results; impact of pending or future legal proceedings; future market for used revenue equipment and real estate; future revenue equipment prices and availability; future capital expenditures, including equipment purchasing and leasing plans and equipment turnover (including expected trade-ins); fleet age; future depreciation and amortization; changes in management's estimates of the need for new tractors and trailers; future ability to generate sufficient cash from operations and obtain financing on favorable terms to meet our significant ongoing capital requirements; our ability to maintain compliance with the provisions of our credit agreement; freight environment, including freight demand, rates, capacity, and volumes; future asset utilization; loss of one or more of our major customers; our ability to renew dedicated service offering contracts on the terms and schedule we expect; surplus inventories, recessionary economic cycles, and downturns in customers' business cycles; strikes, work slowdowns, or work stoppages at the Company, customers, ports, or other shipping related facilities; increases or rapid fluctuations in fuel prices, as well as fluctuations in surcharge collection, including, but not limited to, changes in customer fuel surcharge policies and increases in fuel surcharge bases by customers; interest rates, fuel taxes, tolls, and license and registration fees; increases in compensation for and difficulty in attracting and retaining qualified professional drivers and independent contractors; independent contractors we contract could be deemed by regulators or the judicial process to be employees; seasonal factors such as harsh weather conditions that increase operating costs; competition from trucking, rail, intermodal, and brokerage (including digital brokerage) competitors; changes in regulatory requirements that increase costs, decrease efficiency, or reduce the availability of drivers; safety-related evaluations and rankings under the Federal Motor Carrier Safety Administration's Compliance, Safety, Accountability program; increasing attention on environmental, social and governance matters; future safety performance; our ability to reduce, or control increases in, operating costs; future third-party service provider relationships and availability; execution of the Company's current business strategy or changes in the Company's business strategy; the ability of the Company's infrastructure to support future organic or inorganic growth; our ability to identify acceptable acquisition candidates, consummate acquisitions, and integrate acquired operations; our ability to adapt to changing market conditions and technologies, including the future use of autonomous tractors; disruptions to our information technology; the cost of and our ability to effectively and efficiently implement technology initiatives; costs, diversion of management's attention, and potential payments made in connection with the multiple class action lawsuits a stockholder derivative lawsuit arising out of our IPO; credit, reputational and relationship risks of certain of our current and former equity investments; the dual class structure of our common stock has the effect of concentrating voting control with certain members of the Fuller and Quinn families, which limits or precludes the ability of other stockholders to influence corporate matters; our ability to maintain effective internal controls without material weaknesses; and the impact of the coronavirus outbreak or other similar outbreaks. Readers should review and consider these factors along with the various disclosures by the Company in its press releases, stockholder reports, and filings with the Securities and Exchange Commission. We disclaim any obligation to update or revise any forwardlooking statements to reflect actual results or changes in the factors affecting the forward-looking information.

About U.S. Xpress

Through its subsidiaries, <u>U.S. Xpress Enterprises, Inc</u>. offers customers over-the-road, dedicated, and brokerage services. Founded in 1985, the Company utilizes a combination of smart technology, a modern fleet of tractors and a network of highly trained, professional drivers to efficiently move freight for a wide variety of customers. U.S. Xpress implements a range of digital initiatives and technology to drive innovation in the industry, streamline the value chain for customers and improve the overall driver experience.

Investor Contact

Matt Garvie Vice President, Investor Relations (423)-633-7153 <u>mgarvie@usxpress.com</u>

	Q	uarter Endeo	d Dece	ember 31,	Year Ending December 31,			
(in thousands, except per share data)		2022		2021		2022		2021
Operating Revenue:								
Revenue, excluding fuel surcharge	\$	475,209	\$	487,280	\$	1,896,149	\$	1,794,278
Fuel surcharge		67,242		44,325		265,021		154,248
Total operating revenue		542,451		531,605		2,161,170		1,948,520
Operating Expenses:								
Salaries, wages and benefits		187,432		174,538		726,308		619,98
Fuel and fuel taxes		87,335		51,973		328,037		182,87
Vehicle rents		29,254		24,375		104,121		90,08
Depreciation and amortization, net of (gain) loss		25,456		16,880		82,289		81,97
Purchased transportation		118,710		175,969		533,014		634,27
Operating expense and supplies		47,822		42,138		191,654		147,77
Insurance premiums and claims		28,283		24,424		115,735		83,37
Operating taxes and licenses		3,883		4,297		15,663		14,49
Communications and utilities		3,741		4,610		14,856		12,63
General and other operating		16,203		17,511		71,643		62,62
Total operating expenses		548,119		536,715		2,183,320		1,930,09
Operating Income (Loss)		(5,668)		(5,110)		(22,150)		18,42
Other Expenses (Income):								
Interest expense, net		6,073		3,716		19,054		14,53
Other, net		2,107 452				10,838	(7,67	
		8,180		4,168		29,892		6,85
ncome (Loss) Before Income Taxes		(13,848)		(9,278)		(52,042)		11,57
ncome Tax Provision (Benefit)		(3,323)		(4,299)		(13,179)		43
Net Income (Loss)		(10,525)		(4,979)		(38,863)		11,14
Net Income attributable to non-controlling interest		686		307		1,594		27
Net Income (Loss) attributable to controlling interest	\$	(11,211)	\$	(5,286)	\$	(40,457)	\$	10,87
Income (Loss) Per Share								
Basic earnings (losses) per share	\$	(0.22)	\$	(0.10)	\$	(0.79)	\$	0.2
Basic weighted average shares outstanding		51,602		50,598		51,311		50,37
Diluted earnings (losses) per share	\$	(0.22)	\$	(0.10)	\$	(0.79)	\$	0.2
Diluted weighted average shares outstanding		51,602		50,598		51,311		52,16

December 31, 2022 \$ 2,275 222,794 17,676 13,847 8,410 25,759 46,642 337,403 980,607 (397,806) 582,801 582,801 333,498 59,221 23,784 44,758	\$	11,831 32,020 322,696 890,933 (370,112 520,821
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222,794 17,676 13,847 8,410 25,759 46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784	\$	231,687 18,046 13,867 9,550 11,831 32,020 322,696 890,933 (370,112 520,821
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17,676 13,847 8,410 25,759 46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		18,046 13,867 9,550 11,831 32,020 322,696 890,933 (370,112 520,821
13,847 8,410 25,759 46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		13,867 9,550 11,831 32,020 322,696 890,933 (370,112 520,821
8,410 25,759 46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		9,550 11,831 32,020 322,696 890,933 (370,112 520,821
25,759 46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		32,020 322,696 890,933 (370,112 520,821
46,642 337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		32,020 322,696 890,933 (370,112 520,821
337,403 980,607 (397,806) 582,801 333,498 59,221 23,784		322,696 890,933 (370,112 520,821
980,607 (397,806) 582,801 333,498 59,221 23,784		890,933 (370,112 520,821
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582,801 333,498 59,221 23,784	-	520,821
333,498 59,221 23,784		520,821 292,347
59,221 23,784		292,347
59,221 23,784		292.347
23,784		_,
		59,221
44,758		24,129
		50,829
461,261		426,526
\$ 1,381,465	\$	1,270,043
\$ 111,222	\$	126,910
4,213		7,096
35,457		45,011
73,372		44,309
		5,962
		88,375
		85,117
		402,780
·		290,392
		(357)
· · · · ·		290,035
· · · · · · · · · · · · · · · · · · ·		24,301
		14,457
		54,819
		205,362
230,303		200,002
		-
515		505
		267,621
		8,440
· · · · · ·		276,566
3,31/		1,723 278,289
	\$	270,209
	35,457 73,372 8,703 105,078 124,033 462,078 360,175 (310) 359,865 9,718 22,878 50,825 230,505 - 515 273,781 (32,017) 242,279 3,317 245,596 \$ 1,381,465	73,372 8,703 105,078 124,033 462,078 360,175 (310) 359,865 9,718 22,878 50,825 230,505 515 273,781 (32,017) 242,279 3,317

Condensed Consolidated Cash Flow Statements (unaudited)			
	 Year Ending	Decen	nber 31,
(in thousands)	 2022		2021
Operating activities			
Net income (loss)	\$ (38,863)	\$	11,141
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Deferred income tax benefit	(14,583)		(861
Depreciation and amortization	82,756		82,975
Gains on sale of property and equipment	(467)		(999
Share based compensation	5,287		6,244
Other	332		684
Unrealized loss (gain) on investment	12,096		(7,677)
Changes in operating assets and liabilities			
Receivables	6,839		(38,556
Prepaid insurance and licenses	99		398
Operating supplies	1,234		(465)
Other assets	(149)		(20,578
Accounts payable and other accrued liabilities	(1,564)		41,345
Accrued wages and benefits	 (9,553)		4,916
Net cash provided by operating activities	 43,464		78,567
Investing activities			
Payments for purchases of property and equipment	(199,134)		(192,366
Proceeds from sales of property and equipment	46,020		95,369
Net cash used in investing activities	 (153,114)		(96,997
Financing activities			
Borrowings under lines of credit	494,196		334,512
Payments under lines of credit	(421,896)		(310,612
Borrowings under long-term debt	130,336		124,721
Payments of long-term debt and finance leases	(95,054)		(137,661
Payments of financing costs	-		(100
Tax withholding related to net share settlement of restricted stock awards	(440)		(1,237
Proceeds from long-term consideration for sale of subsidiary	648		617
Proceeds from issuance of common stock under ESPP	1,323		1,284
Book overdraft	(2,883)		7,096
Net cash provided by financing activities	 106,230		18,620
Net change in cash and cash equivalents	(3,420)		190
Cash and cash equivalents			
Beginning of year	 5,695		5,505
End of period	\$ 2,275	\$	5,695

	Qu	arter Endec	l De	cember 31,	%	Year Ending December 31,		%	
		2022		2021	Change		2022	2021	Change
Over-the-road (OTR)									
Average revenue per tractor per week ¹	\$	3,638	\$	3,610	0.8%	\$	3,808	\$ 3,732	2.0%
Average revenue per mile ¹	\$	2.417	\$	2.481	(2.6%)	\$	2.492	\$ 2.333	6.8%
Average revenue miles per tractor per week		1,505		1,455	3.4%		1,528	1,600	(4.5%
Average tractors		4,160		3,614	15.1%		3,858	3,442	12.1%
Dedicated									
Average revenue per tractor per week ¹	\$	4,792	\$	4,617	3.8%	\$	4,823	\$ 4,359	10.6%
Average revenue per mile ¹	\$	3.022	\$	2.714	11.3%	\$	2.926	\$ 2.518	16.2%
Average revenue miles per tractor per week		1,586		1,701	(6.8%)		1,648	1,731	(4.8%)
Average tractors		2,812		2,533	11.0%		2,696	2,564	5.1%
Consolidated									
Average revenue per tractor per week ¹	\$	4,104	\$	4,025	2.0%	\$	4,225	\$ 4,000	5.6%
Average revenue per mile ¹	\$	2.669	\$	2.586	3.2%	\$	2.679	\$ 2.416	10.9%
Average revenue miles per tractor per week		1,538		1,556	(1.2%)		1,577	1,656	(4.8%)
Average tractors		6,972		6,147	13.4%		6,553	6,006	9.1%
Average tractors -									
Company owned		6,077		5,066	20.0%		5,605	4,731	18.5%
Owner operators		895		1,081	(17.2%)		948	1,275	(25.6%)
Total average tractors		6,972		6,147	13.4%		6,553	6,006	9.1%
Miles driven -									
Total company miles		132,990		114,713	15.9%		503,250	450,493	11.7%
Total independent contractor miles		21,922		26,459	(17.1%)		93,635	127,596	(26.6%)
Total miles		154,912		141,172	9.7%		596,885	 578,089	3.3%
Independent contractor fuel surcharge	\$	10,799	\$	8,420	28.3%	\$	44,972	\$ 32,503	38.4%

¹ Excluding fuel surcharge revenues

Truckload Statistics (unaudited)